Medicare Reimbursement Education

Register up to 90 days before course start date and
SAVE $100
Coupon code: bcsave100

Register up to 60 days before course start date and
SAVE $50
Coupon code: bcsave50

2013 CLASSES FORMING NOW!

www.hcaprobootcamps.com
“After years of picking up a class here and there, this boot camp brought everything. Was a learning experience for beginners and for the longtime employees.”

—Katrina Gurley-Chase, RAC Coordinator
Wayne Memorial Hospital, Goldsboro, NC
FAQs

Are continuing education credits provided?
Visit us at www.hcprobootcamps.com for complete information about continuing education credits available for the boot camp you are interested in. HCPro Boot Camps offer continuing education credits for a variety of healthcare disciplines.

Who should attend an HCPro Medicare Boot Camp?
- Billing specialists
- Auditors and analysts
- Case managers
- Clinical documentation improvement specialists
- Clinical managers and department heads (e.g., emergency, lab, pharmacy, radiology, surgical)
- Chargemaster coordinators and managers
- Compliance officers
- Coders and coding managers
- Finance and reimbursement managers
- Medicare Administrative Contractors
- Healthcare consultants, CPAs, and lawyers
- HIM directors and managers
- RAC coordinators
- Provider-based clinic personnel
- Physician advisors
- Health plan financial analysts, claims processing, and provider relations professionals
- Patient access/admitting staff

What about making hotel arrangements for classroom training?
Detailed information about the hotel accommodations for each boot camp around the country is available on our website at www.hcprobootcamps.com.

Special room rates are available for HCPro Boot Camp attendees—book early! We have negotiated a special rate for a limited number of rooms at each course location. Rooms are available on a first-come, first-served basis and may sell out before the cutoff date. Make your hotel reservations immediately to guarantee the hotel rate and availability, and be sure to identify yourself as a participant of an HCPro Boot Camp.
Medicare Boot Camp®—Hospital Version uses a combination of lecture, class discussion, and hands-on exercises, teaching you the rules and their application and providing you with the tools and skills to prioritize and research your own Medicare questions long after the boot camp. Course content covers target areas identified by Recovery Auditors (RAs) and other auditors to assist in risk assessment and future appeals. You will identify opportunities to improve processes and practices in your organization that will strengthen both reimbursement and compliance in your department and organization.

Comprehensive sections cover information on:
- Medicare appeals processes
- Intricacies of the three-day rule
- Physician supervision
- Condition code 44 and observation services
- Medically unlikely and other NCCI edits
- ABN use and applicable billing rules
- Self-administered drugs
- Inpatient-only procedures

“I return every couple of years to keep up with all the changes. I think this class is very beneficial and worth the cost, as it is very hard to keep up with and understand the frequent changes from CMS.”

—Christine Bartel, Director of Clinical Effectiveness
Sutter Medical Center, Santa Rosa, CA

Need to Train a Group?
Bring the HCPRO Boot Camp to your organization and save time and money. Eliminate travel costs and enjoy a group discount while ensuring your staff is up to date on the latest regulations and guidelines. Course content and length can be customized to meet your needs.
COURSE OUTLINE

The course outline is as follows:

Module 1: Finding and Understanding Medicare Guidance
Module 2: Decoding the UB-04
Module 3: Medicare Claims Submission Fundamentals
Module 4: Medicare Systems and Processes Related to Claims
Module 5: Coverage of Hospital Outpatient Services
Module 6: Outpatient Medical Necessity and ABNs
Module 7: Correct Coding Edits, Including Proper Use of Modifiers
Module 8: Nuts and Bolts of the Outpatient Prospective Payment System
Module 9: Calculating Outpatient Payment and Outliers
Module 10: Hospital Provider-Based Departments and Clinics
Module 11: Drugs, Biologicals, and Devices
Module 12: Surgical and Radiology Services Under OPPS
Module 13: Laboratory Services
Module 14: Patient Status: Observation Services and Inpatient Admissions
Module 15: Inpatient Noncoverage and Special Billing Issues
Module 16: Inpatient Payment System and Patient Responsibility
Module 17: Inpatient Payment Factors
Module 18: Inpatient Payment Adjustments

Course content is subject to change based on new regulations and guidelines and course enhancements.

DATES & LOCATIONS

Price Per Person: $1,699

Class Locations and Dates:

<table>
<thead>
<tr>
<th>Location</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orlando, FL</td>
<td>February 4–8</td>
</tr>
<tr>
<td>Las Vegas, NV</td>
<td>March 4–8</td>
</tr>
<tr>
<td>Raleigh, NC</td>
<td>March 11–15</td>
</tr>
<tr>
<td>Atlanta, GA</td>
<td>April 15–19</td>
</tr>
<tr>
<td>Denver, CO</td>
<td>April 29–May 3</td>
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<tr>
<td>Baltimore, MD</td>
<td>May 13–17</td>
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<tr>
<td>Seattle, WA</td>
<td>August 19–23</td>
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<td>Chicago, IL</td>
<td>September 16–20</td>
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<td>Charlotte, NC</td>
<td>October 7–11</td>
</tr>
<tr>
<td>San Diego, CA</td>
<td>October 14–18</td>
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<tr>
<td>Nashville, TN</td>
<td>November 11–15</td>
</tr>
<tr>
<td>Dallas, TX</td>
<td>December 2–6</td>
</tr>
</tbody>
</table>

Live classes run Monday through Thursday, 8:00 am–5:00 pm; Friday, 8:00 am–1:00 pm.

REGISTER FOR 2013 CLASSES TODAY!
Visit www.hcprobootcamps.com or call 800-780-0584.
Medicare Boot Camp—Critical Access Hospital Version is a one-of-a-kind intensive course on Medicare coverage, billing, coding, and payment for critical access hospitals (CAH). It gives you the knowledge and tools to find the answers to your most pressing Medicare coding, billing, and reimbursement questions pertaining to this unique setting. Our experts will show you which rules apply to CAHs so you can successfully submit claims and get paid appropriately. They will also teach you how to prepare for and respond to RA and other government audits. You will identify opportunities to improve processes and practices in your organization that will strengthen both reimbursement and compliance in your department and organization.

You will obtain the knowledge and confidence to:

- Find the answers to your specific Medicare questions relating to CAHs
- Submit accurate claims to Medicare
- Ensure appropriate reimbursement
- Avoid compliance pitfalls
- Identify risk for RA and other government audits

**DATES & LOCATIONS**

**Price Per Person:** $1,199

**Class Locations and Dates:**

<table>
<thead>
<tr>
<th>Location</th>
<th>Date</th>
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<tbody>
<tr>
<td>Abilene, TX</td>
<td>March 4–6</td>
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<tr>
<td>Coeur d’Alene, ID</td>
<td>May 13–15</td>
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<td>Minneapolis, MN</td>
<td>September 16–18</td>
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<tr>
<td>Kansas City, KS</td>
<td>November 4–6</td>
</tr>
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</table>

Classes run Monday through Wednesday, 8:00 am–5:00 pm.

REGISTER FOR 2013 CLASSES TODAY!
Visit www.hcprobootcamps.com or call 800-780-0584.
The course outline is as follows:

**Module 1:** Finding and Understanding Medicare Guidance

**Module 2:** Overview of Critical Access Hospital (CAH) Designation

**Module 3:** Decoding the UB-04 Claim Form and Medicare Claims Submission

**Module 4:** Medicare Systems and Processes Related to Claims

**Module 5:** Correct Coding Edits, Including Proper Use of Modifiers

**Module 6:** Outpatient Medical Necessity and ABNs

**Module 7:** Overview of the Cost-Based Reimbursement System

**Module 8:** Coverage, Coding, and Billing for Outpatient Services

**Module 9:** Patient Status: Observation Services and Inpatient Admissions

**Module 10:** Coverage and Billing for Swing Bed Admissions

Course content is subject to change based on new regulations and guidelines and course enhancements.

“I learned a lot. Thank you. I gained insight into other coworkers’ job duties and stressors. I learned new tricks to take back to my current position! Thanks again.”

—Michelle Harban, Utilization Review Case Manager
Ringold County Hospital, Mt. Ayr, IA
ICD-10 BEYOND THE BASICS BOOT CAMP™ (LIVE)

Learn ICD-10 from the coding experts.

Students registering for the HCPro ICD-10 Beyond the Basics Boot Camp may choose the three-day agenda (both ICD-10-CM and ICD-10-PCS) or the one-and-a-half-day agenda (ICD-10-CM only).

ICD-10 Beyond the Basics Boot Camp provides instruction on the fundamentals of ICD-10 coding and is taught in a comparative format with ICD-9. You will learn the differences between ICD-9 and ICD-10 codes, understand major changes to official coding guidelines, and develop the confidence to tackle the new system. The course will focus on the most important aspects of ICD-10. Our expert faculty will review the codes and provide practical examples for hands-on learning.

After taking the course, you will be able to:

- Identify the chapter-specific differences between ICD-9-CM and ICD-10-CM
- Apply new conventions in the ICD-10-CM coding guidelines
- Explain the new structure for procedure coding for inpatient services
- Assign codes using the ICD-10-CM coding classification system
- Categorize procedures by root operation
- Master the use of ICD-10-PCS tables
- Identify the benefits of transitioning to ICD-10

“Very good class. Good information, well organized. Much needed in this upcoming environment. Thanks!”

—Mary Guild, Nurse Analyst
State of Michigan, Lansing, MI

Need to Train a Group?

Bring the HCPro Boot Camp to your organization and save time and money. Eliminate travel costs and enjoy a group discount while ensuring your staff is up to date on the latest regulations and guidelines. Course content and length can be customized to meet your needs.
Course Outline

The course outline is as follows:

**ICD-10-CM (Day One, 1/2 Day Two)**

**Module 1:** Introduction to ICD-10-CM

**Module 2:** ICD-10-CM Coding Conventions

**Module 3:** ICD-10-CM Chapter-Specific Coding including completion of practice ICD-10-CM questions to assist in preparation for upcoming proficiency exam

**ICD-10-PCS (1/2 Day Two, Day Three)**

**Module 4:** Introduction to ICD-10-PCS

**Module 5:** ICD-10-PCS Procedure Coding including assigning ICD-10-CM and ICD-10-PCS codes for operative notes.

Course content is subject to change based on new coding guidelines and course enhancements.

Dates & Locations

Price Per Person: $995 (3-day)/$695 (1-1/2 day)

<table>
<thead>
<tr>
<th>Class Locations and Dates:</th>
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<tbody>
<tr>
<td>New Orleans, LA</td>
<td>January 28–30</td>
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<tr>
<td>Atlanta, GA</td>
<td>February 18–20</td>
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<tr>
<td>Albuquerque, NM</td>
<td>March 18–20</td>
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<tr>
<td>Chicago, IL</td>
<td>April 15–17</td>
</tr>
<tr>
<td>Philadelphia, PA</td>
<td>May 13–15</td>
</tr>
<tr>
<td>San Diego, CA</td>
<td>June 24–26</td>
</tr>
</tbody>
</table>

*Live classes run Monday through Tuesday, 8:00 am–5:00 pm; Wednesday, 8:00 am–3:00 pm.*
Kimberly Anderwood Hoy, JD, CPC  
Hoy is the director of Medicare and compliance for HCPro, Inc. She is a lead consultant for the HCPro Revenue Cycle Institute and the lead instructor for the HCPro Medicare Boot Camp® — Hospital Version. She is a national expert in Medicare compliance and regulatory issues and has vast experience conducting billing compliance audits and internal investigations. She has served as a compliance officer and in-house legal counsel for hospitals and has developed and implemented corporatewide compliance programs for two hospitals.

Judith L. Kares, JD  
Kares is an instructor for the HCPro Medicare Boot Camp® — Hospital Version and the Medicare Boot Camp® — Critical Access Hospital Version. She spent a number of years in private law practice, representing hospitals and other healthcare clients, and then as in-house legal counsel prior to beginning her current legal/consulting practice.

Debbie Mackaman, RHIA, CHCO  
Mackaman is an instructor for the HCPro Medicare Boot Camp® — Hospital Version and the Medicare Boot Camp® — Critical Access Hospital Version. A former hospital compliance officer and HIM director, she has more than 21 years of experience in the healthcare industry, including both inpatient and outpatient prospective payment systems (IPPS and OPPS) and critical access hospital coding and reimbursement issues.

Hugh Aaron, CPC, CPC-H  
Aaron is the original developer of the HCPro Medicare Boot Camp® — Hospital Version®. He is a senior advisor for Healthcare for Virginia Capital Partners, LLC, a private equity fund based in Richmond, VA. He also owns The Aaron Group, LLC, a consulting firm that focuses on coding and reimbursement issues. He is an adjunct assistant professor at the University of Richmond, where he teaches healthcare regulation.

Shannon E. McCall, RHIA, CCS, CCS-P, CPC, CPC-I, CEMC, CCDS  
McCall is the director of HIM and coding for HCPro, Inc. She oversees all of the Certified Coder Boot Camp programs. Shannon developed the Certified Coder Boot Camp® — Inpatient Version, the Evaluation and Management Boot Camp, the HCPro ICD-10 Beyond the Basics program as well as the Certified Coder Boot Camp® — ICD-10 versions. As a lead regulatory specialist for HCPro’s Revenue Cycle Institute, McCall works with hospitals, medical practices, and other healthcare providers on a wide range of coding-related custom education sessions.

Jennifer Avery, CCS, CPC-I, CPC-H  
Avery is an instructor for the Certified Coder Boot Camp® live and online versions, the Certified Coder Boot Camp® — Inpatient Version, and the Certified Coder Boot Camp® — ICD-10 Version. Avery is a regulatory specialist for HCPro’s Revenue Cycle Institute, where she utilizes her extensive experience in both inpatient and outpatient coding by developing custom training and education sessions.
REGISTRATION

Easy ways to register for your HCPro Boot Camp™

<table>
<thead>
<tr>
<th>Course Selection</th>
<th>Fee</th>
<th>Description</th>
<th>Session Options</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Boot Camp®—Hospital Version</td>
<td>$1,699</td>
<td>See p. 5 for options.</td>
<td></td>
</tr>
<tr>
<td>Medicare Boot Camp®—Critical Access Hospital Version</td>
<td>$1,199</td>
<td>See p. 6 for options.</td>
<td></td>
</tr>
<tr>
<td>ICD-10 Beyond the Basics Boot Camp™—3-day ICD-10-CM and PCS</td>
<td>$995</td>
<td>See p. 9 for options.</td>
<td></td>
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<tr>
<td>ICD-10 Beyond the Basics Boot Camp™—1-1/2-day ICD-10-CM</td>
<td>$695</td>
<td>See p. 9 for options.</td>
<td></td>
</tr>
</tbody>
</table>

Upon receipt of this form and your course fee, we will send confirmation of your registration, including hotel information and information about any manuals/texts required for class. This information is also available on our website at www.hcprobootcamps.com.

TOTAL REGISTRATION RATE $___

INCLUDE YOUR CATALOG COUPON CODE

Include your coupon code bcsave100 to save $100 up to 90 days before course start date and coupon code bcsave50 to save $50 up to 60 days before course start date.

Name
Organization
Title
Address
City State ZIP
Phone
Email

PAYMENT TYPE

A check for my course fee is enclosed (made payable to HCPro, Inc.)
Charge my course fee to (circle one) VISA MasterCard AmEx Discover

Name on Card
Cardholder Street Address
ZIP
Card Number Exp. Date
Medicare Reimbursement Education

Register by up to 90 days before course start date and SAVE $100
Coupon code: bcsave100

Register by up to 60 days before course start date and SAVE $50
Coupon code: bcsave50

FALL CLASSES FORMING NOW!
www.hcprobootcamps.com