

Hosting a boot camp is the easiest and most cost-effective way to receive one customized training solution for your long-term care facility's unique daily challenges

What exactly is a Boot Camp?

An HCPro Boot Camp is a multiple-day course taught by an experienced instructor on a drilled-down topic. Whether your staff members need a crash course in Medicare rules and regulations or ways to improve your facility's quality rating, an HCPro Boot Camp is the perfect solution for you.

What does it mean to "host" an HCPro Boot Camp?

Hosting a Boot Camp allows your staff members to receive customized one-on-one training from an instructor conducted at your organization. The training is tailored to fit your facility's unique operational needs.

Unique features of HCPro Boot Camps™:

- › **Custom-designed course materials:** All course materials are customized by HCPro, Inc., specifically for each Boot Camp's comprehensive learning experience.
- › **Hands-on:** Course participants complete numerous exercises and case studies, both as a group and as individuals, all of which are reviewed and discussed in class.
- › **Live instruction:** All classes are taught by an experienced instructor. Computer-based instruction or video tapes are never used during Boot Camp classroom instruction.
- › **Brought to your location:** We bring the Boot Camp to your facility, saving you travel expenses. You'll know your whole team is on the same page at the same time, improving their effectiveness and your revenue integrity.

One investment, many returns

Your staff will thank you for making this investment in their knowledge base. You see an immediate return on that investment through:

- › Improved survey results
- › Better documentation and billing practices
- › Understanding the Five-Star Quality Rating System
- › Successful MDS 3.0 implementation

Is hosting a Boot Camp expensive?

Hosting a Boot Camp at your facility is an easy and cost-effective approach to receiving customized training that meets your specific needs. Our experienced client relations managers work with any budgetary constraints you may have to find an affordable solution that works for you.

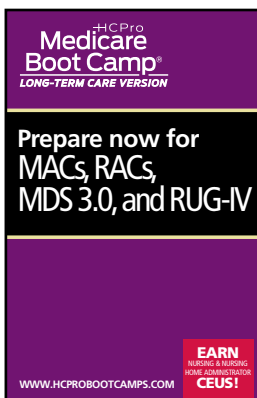
Pick any of the topics below and our instructors will tailor the program to fit your facility's unique operational needs.



Five-Star Quality Rating Boot Camp for Long-Term Care® is an intensive, four-day course outlining a pathway for long-term care facilities to improve a poor ranking or to maintain an excellent rating.

This Boot Camp provides you with an understanding of:

- › The five-star ratings system
- › How to stay compliant with new and upcoming F-Tags
- › Strategies for coping with surveyors and survey teams while they are in your building
- › How to minimize and fight deficiencies under the current regulatory environment



Medicare Boot Camp®—Long-Term Care Version is a four-day course that provides participants with a detailed understanding of Medicare rules with a particular emphasis on operational applications.

This Boot Camp provides the tools to:

- › Find the answers for your most troublesome Medicare questions
- › Determine the correct MDS-driven payment category and bill accurately
- › Improve interdepartmental communication to avoid compliance pitfalls
- › Prevent missing revenue and denials
- › Improve communication that will increase the productivity of your billing and MDS staff

We are in the development stages of our highly anticipated MDS 3.0 Boot Camp!

The MDS 3.0 Boot Camp will focus on accurate completion of the new MDS 3.0 assessment, while linking the assessment process to clinical standards of care. This program identifies process changes that will impact a successful transition to MDS 3.0 including clinical care, clinical outcomes, and reimbursement.

How can I get more information?

Call a client relations manager at 877/233-8828, send an e-mail to info@hcpro.com or go to the HCP Pro Boot Camp Web site at www.hcprobootcamps.com for more information.

HCP Pro
Boot Camps™

HPro Long-Term Care Consulting

You don't need to navigate your biggest challenges alone.

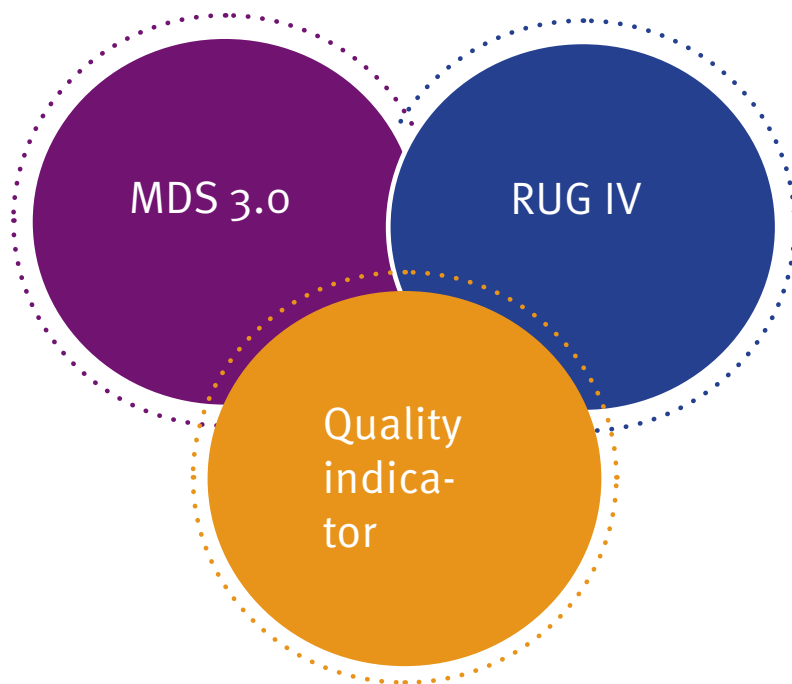
Our team of experts have years of experience in the long-term care industry and can bring their expertise to your facility to provide solutions to your greatest challenges.

We can provide you with the practical, customized solutions you need to ensure that your organization is as efficient, compliant, and as profitable as possible.

Bring an HPro long-term care consultant to your facility for assistance in any of the following areas:

- › MDS 3.0/RUG-IV preparation and modeling
- › Survey readiness
- › Medicare compliance audits
- › Documentation improvement

What steps are you taking to prepare for upcoming regulatory changes?



HPro educators and consultants can help you weather the regulatory storm. Contact a client manager today!

You don't have to take our word for it! Check out what your peers are saying about HPro Boot Camp instructors:

"Diane Brown is very knowledgeable and conveys information in a clear, concise manner. She uses practical examples to illustrate and explain key policies."

Paula Burke—Accounts Receivable
Arroyo Grande Care Center
Grover Beach, CA

"Ron Orth has provided me with a wealth of information and additional resources to be more productive as an assessment coordinator. Ron has also provided me with new insights to Medicare and the reimbursement process. I have already recommended this class to several colleagues."

Cassandra Carter—Assistant Director of Nursing
Crest Retirement Community
West Columbia, SC

"Diane Brown and Frosini Rubertino, were very helpful and helped me understand Medicare billing and the process. A great team!"

Donya Cooks—Director of Business Office
Immanuel's Healthcare
Ft. Worth, TX